

TIMOTHY F. JOHNSON, PH.D.

33 Wildwood Avenue ■ Weaverville, NC 28787

Home: 828-484-9729 ■ E-mail: tfjohnson@leadership101.net ■ Mobile: 828-279-9669

Website: www.leadership101.net

SENIOR-LEVEL BUSINESS EXECUTIVE

Dynamic 20-year career characterized by visionary leadership, a “can-do” attitude, and the ability to build huge successes out of nothing. Change agent for continuous process improvements. Recognized leader among peers, setting standards for excellence company wide and piloting organization to new levels of performance. Analytical and creative thinker known for driving leading-edge solutions to diverse business challenges. Strong communicator; capable of building and training top-flight teams and strengthening key relationships at all levels.

AREAS OF EXPERTISE

- Strategic Business Management
 - Total Quality Management
 - Staff Training & Leadership
 - Benchmarking
 - Product Management
 - Continuous Process Improvements
 - Statistical Analysis & Process Control
 - Project Lifecycle Management
 - Customer Satisfaction & Loyalty
 - Just-In-Time (JIT) Processes
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PROFESSIONAL EXPERIENCE

Shaw University

2007-Present

ADJUNCT INSTRUCTOR

Under the general supervision of the College of Adult and Professional education (CAPE) Asheville Campus Director, to teach organized classes in accordance with course descriptions, outlines, and class schedules; to evaluate progress of students; to advise students concerning educational matters, to perform other instructionally related duties as assigned

Leadership 101, LLC

2005-Present

PRESIDENT/CEO

Top management authority in independent consulting, training and facilitation firm. Responsible for daily operations, marketing, recruitment of clients, delivery of services, planning, project coordination, staff development, and administration.

Selected Highlights:

- Served over 100 organizations in the last three years
- Recognized as an expert in the areas of volunteer management, leadership and organizational development

Habitat for Humanity of Atlanta, Inc.

2004-2005

AMERICORPS VOLUNTEER ADMINISTRATOR

(INTERIM VOLUNTEER AND SPECIAL EVENTS MANAGER-6 MONTH)

Responsible for identifying, recruitment, cultivating, recognizing and directing the efforts to involve volunteers in the building of Habitat homes and other support areas, as necessary. Maintained communication between staff, committees and volunteers to ensure the best possible match between organizational needs and volunteer capabilities.

Selected Highlights:

- Maintained an average of 375 volunteers on a weekly basis.
- Successfully held the first National Volunteer Week Cookout

Howard University

2002-2004

ASSISTANT PROFESSOR OF MILITARY SCIENCE/RECRUITMENT OPERATIONS OFFICER

Serve as the primary instructor for the freshman class of Reserve Officer Training Cadets. Responsible for enhancing the combat readiness of the Total Army by marketing, recruiting, training, motivating, retaining, evaluating, accessing, and commissioning quality second lieutenants, as required. Responsibilities included planning, coordinating, executing, and directing all battalion recruiting, enrollment, and scholarship operations for the battalion and its two partnership schools. Additionally, supervise one second lieutenant and oversee and annual budget of \$14,000.

Girls & Boys Town – National Research & Training Center, Omaha, Nebraska

1999-2002

NATIONAL SENIOR SALES & MARKETING MANAGER

Developed broker, consultant, and employer group relationships for small to mid-size accounts with up to 100 members. Supported attainment of sales, profitability, and membership goals through standard policies, procedures, and guidelines. Teamed with underwriting on pricing structures and rate development. Supervised staff of three national marketing managers.

Selected Highlights:

- Generated more than \$300,000 in revenues in seven months.
- Secured key accounts including statewide contract from the state of Arizona.
- Key contributor to redesign of marketing materials, improving overall image of Girls and Boys Town.

Greater Toledo Urban League – YouthBuild Program, Toledo, Ohio

1997-1999

DIRECTOR

Top authority for daily operations, fundraising, recruitment of program participants, planning, project coordination, staff development, and administration. Allocated use of \$1 million grant awarded by the U.S. Department of Housing and Urban Development. Oversaw three staff members.

Selected Highlights:

- Wrote funded grants including Air Touch Cellular (\$5,000), Ohio Department of Youth Services – Toledo Region (\$33,000), Fathers of Tomorrow Initiative (\$167,000), and Home Depot (\$20,000).
- Selected to represent city at All-American City presentation in Alabama (1998), to attend the National Youth Leadership Conference with three youth participants (1999), and as runner-up to ITY for Toledo Civic Service Award.

General Motors Power Train Plant, Toledo, Ohio

1996-1997

PRODUCTION SUPERVISOR / QUALITY SPECIALIST

Supervised shift workers in meeting production schedules, maintaining quality standards, and controlling manufacturing costs. Monitored utilization and maintenance of equipment. Maintained orderliness of department, safety of employees, and compliance with local and national labor agreements. Planned courses of action to drive concept to completion of various projects. Analyzed customer needs, current product developments, and competitive trends. Administered corporate and unit management control systems.

Selected Highlights:

- Managed 37 employees with oversight for \$3 million in parts.
- Introduced recognition program to reward shift workers for performance “above and beyond.”

U.S. Army – Active & Reserve Duty

1984-2007

HEADQUARTERS COMPANY COMMANDANT / COMPANY COMMANDER / OPERATIONS OFFICER / PLATOON LEADER

Served 23 years both as an enlisted soldier and commissioned officer in various roles with responsibilities that included overseeing training, professional development, administration, logistics, and safety of more than 250 soldiers, 390 vehicles, and equipment valued to more than \$7 million. Established and ensured fulfillment of standards in soldier development, finance and administration, and supply accountability. Cultivated strong morale and teamwork within units.

Selected Highlights:

- Provided solid, motivating leadership to unit, accomplishing all missions on-time, instilling a sense of mission in the soldiers, and setting high standards for the entire team.
- Integrated and led an additional 150 soldiers from other inactivating units.
- Achieved challenging task of reducing overall daily dispatches of more than 390 vehicles by 25%.
- Key player, leader, and planner in multiple highly successful, highly praised events based on exceptional leadership and training of staff.
- Instrumental in maintaining above 90% operational readiness on all equipment.
- Authored battery's maintenance standard operating procedures (SOP).

EDUCATION & PROFESSIONAL QUALIFICATIONS

Ph.D. in Total Quality Management ▪ LaSalle University (2000)

M.B.A. in Public Management ▪ Troy University (1994)

B.A. in Interpersonal Communication ▪ University of Arizona (1989)

Computer proficiencies in basic office applications including Windows, MS Office, and Lotus.

Extensive involvement in leading professional, political, and community organizations and activities.